

KPMG

THE HONG KONG FINTECH IMPETUS AWARDS 香子品工行技發展大獎港上 大文 公 2 3

Recognize FinTech Excellence & Encourage Innovation Development

Corporation Entry Guidelines



HKtag



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1. Foreword

Global FinTech has been applying to different aspects such as technology aspect like blockchain, artificial intelligence, augmented reality and biometric authentication; financial industry aspect like digital assets, insurance technology and digital payment; ESG aspect such as green finance and regulatory technology. It has penetrated into business operations and our daily lives. With the rapid continuous development of digital technology, it not only brings new challenges to the industry, but also opens up great market potential for financial institutions and corporations.

FinTech is not only a rising trend in international financial industry, but also an important driving force to achieve the national goal of "Carbon Dioxide Peaking and Carbon Neutrality". Hong Kong being an international financial center in the GBA, equips with infrastructure and conditions to expand innovative financial services and products; thus it also takes up the mission of helping the nation to connect with the world in the new field of FinTech.

2. Objective

In encouraging the development of FinTech innovation and solutions, unearth the talents in Hong Kong and mainland China, Hong Kong FinTech Impetus Awards aims to develop Hong Kong to become a global FinTech hub. The award organizer, Metro Finance, will invite representatives from different sectors to form a professional judging panel to select the award winners who have distinctive contributions to the innovation and development of FinTech.

3. Co-organizer Introduction: KPMG

KPMG member firms operate in 147 countries, collectively employing more than 219,000 people, serving the needs of business, governments, public-sector agencies, not-for-profits and through member firms' audit and assurance practices, the capital markets. KPMG is committed to quality and service excellence in all that we do, bringing our best to clients and earning the public's trust through our actions and behaviors both professionally and personally.

The KPMG innovative financial technology team has held several awards ceremony for the 50 leading financial technology companies in China and released the report "50 leading financial technology companies in China" to analyzes and introduces the top 50 FinTech companies in the annual selection.







4. Award Categories

The Hong Kong FinTech Impetus Awards 2023 is composed of the following eight main categories and each main category will be categorized into different industry:

Insurance Technology

Actively increase the product variety & convenience

- Insurance Services and Products
- Virtual Insurance
- Assessment
- Claims

Electronic Payment

Revamp to improve quality of life

- Personal Payment Operators
- Corporate Payment Operators
- Cross Border Remittance
- Clearing & Settlement

Basic Technology

Provide basic technology for innovative application

- Artificial Intelligence
- Big Data
- Cloud Computing and Technology
- Blockchain
- Cyber Security
- Cloud Application for Retail and Supply
- Trading Platform/System
- Non-fungible Token (NFT)

Green FinTech

Promote the sustainable development of FinTech

- ESG Index / Data
- ESG Solution
- Artificial Intelligence
- Blockchain
- APPs / Platforms
- Trading Platforms

Innovative Banking Services

Popularizing FinTech to mass

- Retail Banking Service
- Corporate Banking Service
- Private Banking Service
- E-banking Service
- Virtual Bank Service
- GBA Banking Service
- SME Banking Service

Investment and Wealth Management

Assist clients in wealth management & growth

- Asset and Wealth Management
- Securities and Foreign Exchange
- Personal Finance
- Crypto Asset
- Trade Finance Solution / Platform
- MPF Service Platform

Credit Digitalization

Innovative platform to simplify credit procedure

- Data Analysis
- Risk Management
- Personal Loan
- Small and Medium Enterprises Loan
- Mortgage Loan

Regulatory Technology

Comply with regulatory standards and requirements

- Anti-money Laundering and Terrorist Financing
- Regulatory Report





5. Judging Panel & Criteria

The Chairman of the Panel of Judges:

Executive Chairman, Chinese Big Data Society

Prof. Witman HUNG Wai-man, JP

The Judging Panel: (Listed in no particular order)

1. Senior Banker Mr. T.C. Chan

2. Adjunct Professor and Senior Advisor to the Dean, HKUST Business School

Prof. K.C. CHAN, GBS, JP

3. Member, The Legislative Council (Technology and Innovation)

Mr. Duncan CHIU Tat-kun

4. Venture Partner, Sequoia Capital China

Prof. Herbert CHIA Pun-kok, JP

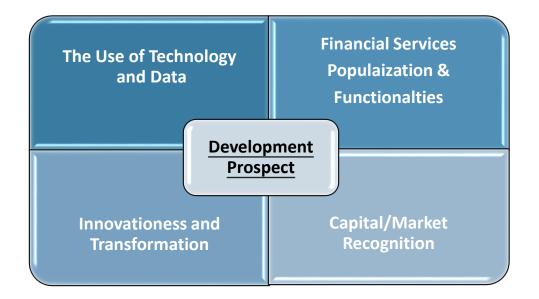
5. Associate Professor, Department of Accountancy, Economics and Finance,

HKBU Dr. Billy MAK Sui-choi

6. Chairman of FinTech Committee, Smart City Consortium Adjunct Professor, City University of Hong Kong

Mr. Emil CHAN

The professional judging panel of the "Hong Kong FinTech Impetus Awards 2023" and KPMG's Self-developed Startup Insight Platform (SIP) will assess the entries in accordance with following 5 main streams in the terms of team, technology, product, market, financing and others.







4. Judging Method

The professional judging panel will conduct the evaluation based on the judging criteria and the report submitted by the participating institutions. The entry with the highest scores will be the winner of each category.

5. Benefits to Participating Organizations

- Participating brands/institutions can demonstrate their innovative brand image and raise their brand awareness
- Showcase your products/services innovative function, diversity and quality to your potential customers and let them have a better understanding of your products or services
- Gain recognition from the industry and experts and reach consumers at different levels
- The recognition can foster award winning companies to expand their market share and enhance their competitiveness
- The awards is a platform in which stakeholders from different fields could exchange ideas for marketing strategy formulation

6. Eligibility and Application

All companies which their business and operations involved in Hong Kong's financial technology chain, including B2B, B2C, online or mobile are eligible to participate.

- I. Application on or before 29 March 2023
- II. Applicants must submit report on or before 29 March 2023;
- III. The report format should be **in PowerPoint/PDF format** (Max. 6-8 pages, company and business introduction is excluded from the page count) and cover the above-mentioned five judging criteria illustrating how the financial technology development initiatives leverage on the following:
 - A. A.I.
 - B. Blockchain
 - C. Cyber Security and Clouding
 - D. Big Data Usage
 - E. 5G





And achieve the following two major goals:

- A. Increase corporate value
- B. Enhance customer/user experience

*Eligible period from January 2022 to February 2023

IV. Report Content Framework:

Company's business strategy and operation in terms of financial technology

- A. What is your market position? What pain points in the financial field your company want to solve?
- B. Describe your main FinTech solutions and illustrate which and how the key technologies have applied.
- C. Showcase for Data-Driven Business.
- D. What are the innovations and breakthroughs in technology and data application? What is the technology development outlook?
- E. How to distinguish your business model and strategy from major competitors?
- F. What are the unsolved problems and development bottlenecks in your field?

Views on FinTech industry and company's future development

- G. What are your views on development trend of FinTech?
- H. What innovative technologies do you think could be adopted in the future?

Views on the capital market

- I. How is the situation about financing or valuation? Any fund-raising or IPO plan?
- J. If you need support from investment institutions, which equity investment institution would you choose to work with?

GBA FinTech Award

This year, a special award – "GBA FinTech Award" will also be added. The professional jury will review the reports submitted by the enterprises/organizations base on the businesses in the Greater Bay Area, and select the awardee.

If companies/organizations want to participate in the "GBA FinTech Award", please tick the form to indicate the agreement to compete for the award, and submit an additional report of no more than 2 pages on or before 29 March.

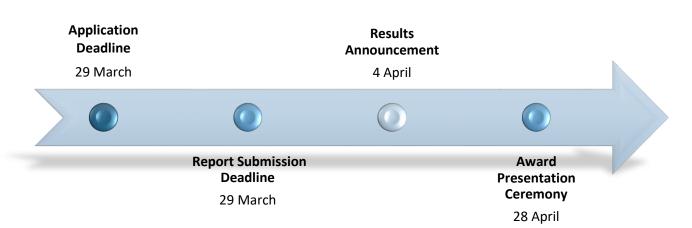




7. Awards

Based on the reports submitted and interview with the shortlisted organizations to judge the winning company in each category.

8. Timeline



9. Award Presentation Ceremony cum Hong Kong FinTech Development Forum (Details to be confirmed)

The award presentation ceremony will be held on 28 April 2023 to celebrate the award-winning companies together with the industry peers. The Hong Kong Fintech Development Forum will also be held where guest speakers will discuss the development of FinTech in Hong Kong.

Date: 28 April 2023 (Friday)

Venue: S421, HKCEC

Time: 2:00pm - 5:30 pm (TBC)





10. Event Promotion

Pre-event Promotion

- 1. Call-for-entry Promo
 - 180 spots 30-second call-for-entry promo on Metro Finance

2. Event Promo

 112 spots 30-second event promo on Metro Finance to promote the Award Presentation Ceremony and Forum including the officiating guest.

Post-event Promotion

 Promotions to promote the winners will be launched after the award presentation ceremony in April 2023 through integrated channels such as Metro Finance, Metro Finance's website, Mobile Apps, Facebook, LinkedIn and YouTube and renowned newspapers.

Online Promotion

- Metro Finance will set up a campaign site for the event
- Web banner on Metro Radio website http://metroradio.com.hk
- Posts on Metro Finance's social media channels including Weibo, WeChat and Facebook and Metro Broadcast LinkedIn featuring award information, judging panel, awards presentation highlights and etc.





Awardee List of FinTech Impetus Awards 2022







Event Highlights of FinTech Impetus Awards 2022





<u>Award Presentation Ceremony Highlight Video:</u>



【香港金融科技發展大獎2022 暨 香港金融科技發展論壇】足本重溫

https://www.youtube.com/watch?v=xsKFBYUS SU





Full Page Print Ad:







Weibo Post

https://bit.ly/3iWOuFn



WeChat Post

https://bit.ly/3AVzbD9



Solo promotions for award winning companies:

Article on Metro Broadcast website

https://bit.ly/3iWONjv



Facebook post

https://cutt.ly/mQNrd2J







Event Highlights of FinTech Impetus Awards 2020





Award Presentation Ceremony Highlight Video



https://www.youtube.com/watch?v=FB5BL7a9J7w&t=1s





Full Page Print Ad and Awardee List









Weibo Post

https://bit.ly/3iWOuFn



Individual Promotion

Metro Broadcast Website

https://bit.ly/3iWONjv



WeChat Post

https://bit.ly/3AVzbD9



Facebook Post

https://cutt.ly/mQNrd2J



Website Banner

















Hong Kong FinTech Impetus Awards 2023

Participation and Promotion Agreement

We **AGREE** to participate in the promotion campaign of "Hong Kong FinTech Impetus Awards 2023" and pay a promotion fee of **HK\$ 118,000** if we become one of the award winners.

Award Presentation Ceremony On-site

- 1 x Trophy of "Hong Kong FinTech Impetus Awards 2023"
- 6 x complimentary seats at "Hong Kong FinTech Impetus Awards 2023" Presentation Ceremony
- Press release to media (Local News & Finance sections)
- Event Press Invitation/report

Solo Promotion of Award-winning Company

- 40 x 30-sec congratulatory spots on Metro Finance (FM104)
- 1 x 8-min interview to be broadcast in Metro Finance program "創智傳城" (Broadcast Time TBC);
 - 1. Interview's highlight will be converted as a native article, to be posted on Metro Finance Facebook, Metro Finance Website and Metro Broadcast LinkedIn
 - Advertorial articles (Materials provided by clients) on Metro Finance Facebook, Metro Finance Website and Metro Broadcast LinkedIn (Choose 1)
- 1 x Commercial Facebook Post to be posted on Metro Finance Facebook
- 1x Solo congratulatory banner will be hosting on Metro Finance website for 1 week (SOV 10%)

Joint Promotion

- 1x Joint congratulatory print ad (4CFP) will be placed in Sing Tao Daily / HKEJ (TBC) after the award presentation ceremony (award-winning companies' logos will be displayed)
- Winners list and award-winning companies' logos will be displayed on the mini site of "Hong Kong FinTech Impetus Awards 2023" hosting on Metro Finance website for 4 weeks
- Award-winning companies' logos will be displayed in Metro Finance weekly e-newsletter promoting "Hong Kong FinTech Impetus Awards 2023" and link to the campaign mini-site
- Post-event promotion of "Hong Kong FinTech Impetus Awards 2023" on different social media platforms, including:
 - > Metro Broadcast Facebook & LinkedIn, Metro Finance-財經直播 Facebook
 - Metro Finance's Weibo, Metro Radio's WeChat

Other Promotion Privilege

Right to use the official award logo for promotion purpose after the event for 1 year
(Only applicable to those companies who have committed this promotional package)





Company agrees to participate GBA FinTech Award, please tick the below box:

 $\hfill\square$ We agree to participate GBA FinTech Award, and will submit the reports to the jury for review.

- **Only applicable to organizations that agree to participate in the promotion activities.
- **No change of Award Category, Award Name and Company Name is allowed after promotion confirmation is submitted. The submitted particulars will be used for trophy and promotion design

Authorized signature with company chop	





Remarks:

- 1. Usage of official award logo on any promotion collaterals by the award-winning companies must be approved by Metro Broadcast
- 2. Promotion media will be confirmed by April 2023, Metro has the absolute discretion on the content and design for all promotion and congratulatory message
- 3. Metro reserves the right to change the title, schedule, guests, hosts, date, time, venue, contents, presentation, etc. of the event without prior notice.
- 4. This agreement is subject to pre-emption due to special/emergency events (i.e. Government radio address, special/emergency new bulletin, breaking news, and other events national scale and interest). Re-scheduling (make good) is NOT applicable.
- 5. Airtime, online promotion and Facebook post are subject to availability and pre-emption, at the discretion of Metro.
- 6. All submitted participation and promotion agreements are non-cancelable.
- 7. The promotion offer is valid till 29 March, 2023.
- 8. Award-winning company has to settle the payment of promotion fee before the event.
- 9. Early Bird Discount: 20% discount will be offered to those applicants who have submitted their applications on or before **28 February 2023.**